



Williams Mullen's Economic Development Team

assists domestic and international companies with relocation or expansion projects. Led by former Virginia Secretary of Commerce and Trade Patrick O. Gottschalk and Angie D. Harris, a former Deputy Chief of Staff to a North Carolina governor, this team of attorneys and consultants draws on decades of experience to seamlessly provide the comprehensive government relations and legal services needed by relocating or expanding companies.

In addition to negotiating innovative state and local incentive packages, the multidisciplinary team can assist with real estate; land use; environmental permitting; corporate law; international, immigration, labor and employment and intellectual property issues; as well as federal, state and local government relations.

The team focuses on projects in the following sectors: advanced manufacturing; warehousing, distribution and logistics; research and development; technology (including information and communications technology, biotechnology, nanotechnology, modeling and simulation); energy (especially renewable power — hydro, wind, solar, biomass, ethanol, etc.) and data centers. Although the Economic Development Team concentrates on the firm's footprint in Virginia and North Carolina, it also assists companies throughout the country.

Team members currently hold prominent positions with state and regional economic development partnerships and programs, such as the Greater Richmond Chamber of Commerce, Hampton Roads Economic Development Alliance, Hampton Roads Partnership, Virginia's Gateway Region, North Carolina Chamber of Commerce, North Carolina Technology Association and Raleigh Chamber of Commerce.



ANGIE D. HARRIS

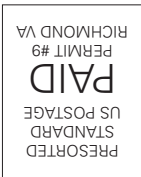
PATRICK O. GOTTSCHALK

WILLIAMSMULLEN.COM



HOW FAR DO YOU WANT TO GROW?

WILLIAMS MULLEN
ECONOMIC DEVELOPMENT TEAM



Williams Mullen Center
200 South 10th Street
Richmond, VA 23219





IT TAKES A TRUSTED PARTNER TO GROW BUSINESS IN THESE ECONOMIC TIMES. THAT'S WHY:

We were chosen by the Commonwealth of Virginia to help open its economic development office in Shanghai.

Asian conglomerates picked us to expand their manufacturing operations in the U.S.

Some of the world's top corporations and universities called on us to help organize the Commonwealth Center for Advanced Manufacturing.

We were asked by a large pharmaceutical distributor to assist with local incentive negotiations in connection with a major distribution center in Virginia.

A manufacturing client asked us to assist with incentive negotiations in several Southeast states.

North Carolina trade and business associations asked us to work with the state legislature to ease their tax burden.

Whether it's connecting foreign investors to states, or local companies to cities, we can help you go where you want to grow.



WILLIAMS MULLEN
Where Every Client is a Partner®

WILLIAMS MULLEN'S ECONOMIC DEVELOPMENT TEAM

Patrick O. Gottschalk (chair)
Corporate/Government Relations
804.420.6425, pgottschalk@williamsmullen.com

Angie D. Harris* (vice chair)
Government Relations
919.981.4050, aharris@williamsmullen.com

Timothy J. Bechen – Intellectual Property
804.420.6477, tbechen@williamsmullen.com

William J. Benos – Immigration/Corporate
804.420.6402, wbenos@williamsmullen.com

Reuben G. Clark III – Real Estate
919.981.4064, rclark@williamsmullen.com

Arlene J. Diosey – Health Care
919.981.4096, adiosey@williamsmullen.com

Jonathan A. Frank – Real Estate
804.420.6911, jfrank@williamsmullen.com

William W. Harrison Jr. – Public Finance
757.473.5387, wharrison@williamsmullen.com

Eric A. Hauser – Real Estate
757.473.5310, ehauser@williamsmullen.com

Kelly J. Hollowell – Intellectual Property
757.473.5381, khollowell@williamsmullen.com

Lynn F. Jacob – Labor & Employment
804.420.6427, ljacob@williamsmullen.com

Joseph A. Krawczel – Corporate
804.420.6396, jkrawczel@williamsmullen.com

R. Hart Lee – Public Finance
804.420.6419, hlee@williamsmullen.com

Randolph H. Lickey – Corporate
919.981.4048, rlickey@williamsmullen.com

Thomas B. McVey – International
202.293.8118, tmcvey@williamsmullen.com

James V. Meath – Labor & Employment
804.420.6412, jmeath@williamsmullen.com

Eliot Norman – Immigration
804.420.6482, enorman@williamsmullen.com

William L. Nusbaum – Public Finance/Real Estate
757.629.0612, wnusbaum@williamsmullen.com

David F. Paulson Jr. – Corporate
919.981.4003, dpaulson@williamsmullen.com

**Alexander P. "Sandy" Sands III
Government Relations**
919.981.4060, ssands@williamsmullen.com

C. Grigsby Scifres – Financial Services
757.473.5370, gscifres@williamsmullen.com

Charles E. Wall – Public-Private Partnerships
804.420.6498, cwall@williamsmullen.com

Charles Phillip Wells – Labor & Employment
919.981.4039, cwells@williamsmullen.com

** non-attorney consultant*