



## News

### Deal Makers Panel - 11th Annual Insurance Brokerage Summit

11.08.2017

On Nov. 8, **Greg Bishop** participated on a Deal Makers Panel at the 11<sup>th</sup> annual Insurance Brokerage Summit in National Harbor, Md. The panel discussed current trends and outlooks for M&A; the key elements of a successful deal; when to walk away from a deal; and strategies for negotiation. For more information on the summit, click below.

[11th Annual Insurance Brokerage Summit](#)

### Related People

- Gregory R. Bishop – 804.420.6930 – [gbishop@williamsmullen.com](mailto:gbishop@williamsmullen.com)

### Related Services

- Insurance Brokerage
- Mergers & Acquisitions