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Williams Mullen Partner Trey Blalock Named General Counsel of Health Care Navigator

07.31.2009

WASHINGTON, D.C. - Williams Mullen congratulates Trey Blalock on his appointment to General Counsel of Health Care Navigator, an affiliate of The Schwartzberg Companies. Mr. Blalock has served as a corporate partner in Williams Mullen's Washington, D.C. office for over six years. He will be overseeing the company's in-house legal division and involved with negotiating transactions and identifying strategic opportunities.

"Trey has been an integral part of the Williams Mullen team," said Thomas B. McVey, vice-president and managing partner of the Washington, D.C. office of the firm. "He has assisted Williams Mullen's growth in the Greater Washington marketplace through his expertise in mergers and acquisitions as well as structured finance. The firm will miss his presence but looks forward to working with him in the future."

Mr. Blalock has represented issuers and investment banking entities in connection with public and private offerings of common stock, preferred stock, limited partnership interests, convertible debt, subordinated debt and warrants. His experience includes initial and secondary public and Rule 144A offerings of equity interests in real estate investment trusts, master limited partnerships, traditional limited partnerships and limited liability companies. He has represented a wide range of public and private companies in stock and asset acquisitions/dispositions, mergers, restructurings, leveraged buy-outs and tender offers. His experience in asset securitization includes developing innovative deal structures to accommodate unique asset or collateral types and evaluating restructuring options for distressed asset pools. He has recently assisted several financial institutions in transactions under the U.S. Treasury's Troubled Asset Relief Program (TARP).

Mr. Blalock has also served as primary counsel on numerous acquisitions and dispositions of health care properties (including skilled nursing, assisted living and congregate care facilities) and related ancillary businesses. He has represented owners and operators of health care companies in connection with asset sales, stock sales, operations transfers, mergers, financings, corporate structuring and competitive bid transactions, and has managed due diligence and regulatory compliance assessments.

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