



## Stephen W. Burke

### Partner

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Steve Burke works with business owners and executives in analyzing and solving complicated business, tax and legal issues in connection with the formation, structuring, financing or refinancing of businesses. Steve also assists them with the sale of their businesses or the acquisition of other businesses. He helps both borrowers and lenders in structuring financing and refinancing.

Steve assists clients in clarifying project goals and establishing an efficient and effective structure or process to work toward those goals. Steve often drafts business agreements, including complex limited liability company operating agreements.

In 2005, Steve came to Williams Mullen from Abacus Communications LC, where he served as president, chief executive officer and executive vice-president. Before joining Abacus Communications, Steve was a partner with Clark & Stant, P.C., which merged with Williams Mullen in 1999. While with Clark & Stant, Steve represented public and private companies in a wide variety of mergers and acquisitions and debt and equity financial transactions.

A true counselor to his clients, Steve brings extensive experience, responsiveness and problem-solving skills to each matter.

## Practice Areas

- Corporate
- Securities & Corporate Governance
- Mergers & Acquisitions
- Private Equity and Venture Capital
- Corporate Finance
- Senior Housing Transactions

- Manufacturing
- Alcoholic Beverage Control
- Post-Acute and Long-Term Care
- Virginia Business & Corporate Law
- Entity Formation and Strategic Planning
- Outside General Counsel

## Experience

*Steve's recent transactions include:*

- Represented the owners of two unrelated dental management companies and related dental practices in the sale of those businesses to strategic buyers
- Represented a public company in its acquisition of the majority control of a company providing services to the financial services industry that involved the negotiation of a complex limited liability company agreement with put and call provisions
- Represented several operators of skilled nursing facilities and assisted living facilities in unrelated transactions for the sale or acquisition of multiple facilities
- Represented the owners of a home health-care company in the sale of a majority interest of the company to a public company
- Represented a major broadcast company in restructuring its debt and equity using a fixed-fee alternative fee structure.
- Represented a finance company in the acquisition of any existing equity holder's interest in the company and a sale to a new equity investor.
- Represented a fitness equipment manufacturer in the simultaneous restructuring of its business and the sale of a portion of the restructured company to a private equity company.
- Represented a bank on a loan to irrevocable trusts using interests in life insurance policies as collateral.

## Education

- Georgetown University Law Center (LL.M. Master of Laws in Taxation), 1981
- Seattle University (J.D.), 1973  
with distinction
- Lafayette College (B.A.), 1972

## Awards

- *Best Lawyers*<sup>®</sup> Norfolk "Lawyer of the Year" - Mergers and Acquisitions Law (2020)
- *The Best Lawyers in America*<sup>®</sup> - Corporate Law, Mergers and Acquisitions Law (2011-present)
- *Virginia Super Lawyers* - Business/Corporate (2012)