



J. Conrad Garcia

Partner

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As chair of the Tax Law Practice at Williams Mullen, Conrad Garcia concentrates his practice on domestic and international tax planning for businesses and individuals. Conrad counsels clients on choice of entity issues; formation, acquisition, disposition and liquidation of business entities; corporate reorganizations; like-kind exchanges; foreign tax issues; and federal and state tax disputes. He has significant experience structuring complex joint ventures and partnership transactions, structuring mergers and acquisitions as well as structuring exempt entity transactions. Conrad regularly guides investors and developers through the tax issues associated with historic, low income and new market credit transactions. He also advises clients on excise tax issues associated with the acquisition/operation and disposition of aircrafts.

Prior to joining the firm, Conrad served as a tax associate with Coopers & Lybrand, where he focused on tax issues relating to partnerships, foreign and domestic corporations, S-corporations and individuals.

Conrad is listed in *The Best Lawyers in America*[®] for Tax Law (2009-present); in *Virginia Business* magazine's "Legal Elite" (2008-present); and in *Virginia Super Lawyers* magazine for Tax Law (2012-present). He was listed as a "Rising Star" by *Virginia Super Lawyers* magazine from 2007-2011. He is a member of the Virginia State Bar and a graduate of Leadership Metro Richmond class of 2008. Conrad serves on the endowment board and finance committee of ChildSavers and serves the board of directors for Virginia LISC, the Community Foundation and St. Christopher's School. Additionally, he serves on the Virginia Military Institute Board of Visitors.

Conrad earned his undergraduate degree in accounting, with honors, from New Mexico State University in 1994. In 1997, he earned his law degree from Washington & Lee University School of Law, where he received the Washington & Lee Merit Scholarship. While in law school, Conrad served as editor-in-chief

of *Race & Ethnic Ancestry Law Journal*. Conrad has a working knowledge of the Spanish language.

Practice Areas

- Tax Law
- Tax Credits
- International Tax
- Corporate
- Aviation
- Hospitality
- Senior Housing Transactions
- Historic Rehabilitation and New Markets Tax Credits
- Tax-Exempt Practice
- Emerging Technology
- Post-Acute and Long-Term Care
- Qualified Opportunity Zones
- Private Equity and Venture Capital
- Entity Formation and Strategic Planning
- Emerging Companies

Education

- Washington and Lee University School of Law (J.D.)
Washington & Lee Merit Scholarship
- New Mexico State University (B.A.)

Professional Affiliations

- Virginia Military Institute - Board of Visitors
- Richmond Bar Association
- Hispanic National Bar

Awards

- *Virginia Business* - "Legal Elite," (2008-present)
- *The Best Lawyers in America*® - Tax Law (2009-present)
- *Virginia Super Lawyers* - Tax Law (2012-present)
- Listed as "Rising Star" in *Virginia Super Lawyers* magazine - Tax Law (2007-2011)