



Beth G. Hungate-Noland

Partner

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Beth Hungate-Noland focuses her practice on asset and equity acquisitions and divestitures, public and private mergers, complex joint ventures and other strategic alliances, private equity financing, secured lending and corporate governance.

She counsels clients on structuring M&A deals and guides them through complex transactions by negotiating, analyzing and drafting deal documents with their goals in mind. She also reviews and advises on a variety of business agreements, transaction documents and complex limited liability company agreements.

She also advises companies on corporate governance issues, including corporate reorganizations and related restructuring. Beth also negotiates, analyzes and drafts corporate governance documents, including complex operating agreements, profit sharing plans, resolutions, legal opinions, contribution agreements, and consulting agreements. She assists businesses and investors in the organization and use of limited liability companies, subchapter S corporations and partnerships.

On the financing side, Beth has significant experience representing public and private corporate borrowers in connection with secured credit facilities and revolving credit facilities. She also regularly assists early stage companies with capital raises.

Bringing to bear the experience gained as a Managing Director at Markel Ventures, Beth counsels her clients on a broad range of general corporate matters. While at Markel Ventures from 2018 ? 2021, she was responsible for structuring and managing acquisitions of companies operating in a variety of industries. She also counseled Markel Ventures companies in the areas of acquisitions, compliance, executive compensation and employment matters.

Beth received a Bachelor of Arts degree in criminal justice from Roanoke College and a Bachelor of Arts degree in political science from Armstrong Atlantic State University. She received her Juris Doctor degree from the University of Richmond School of Law, where she was the senior notes and comments editor of the University of Richmond Law Review. She joined Williams Mullen upon graduation from law school and until her time as a Managing Director at Markel Ventures, and returned in December 2021.

Beth currently serves as the Vice Chair of the Board of Directors of the Virginia Alcoholic Beverage Authority. From 2016-2018, Beth taught mergers and acquisitions at the University of Richmond School of Law as an adjunct professor. She is a member of the Leadership Metro Richmond Class of 2012.

Practice Areas

- Solar & Energy Storage - SAMPLE PRACTICE
- Mergers & Acquisitions
- Entity Formation and Strategic Planning
- Outside General Counsel

Experience

Representative Experience:

- Represented a national provider of long-term care services in a multi-state corporate restructuring and \$2.4 billion sale of its real estate assets. Williams Mullen advised on the restructuring of the operations and spin-off of the real estate assets.
- Represented a national provider of long-term care services in its acquisition of Sun Healthcare Group, Inc. Williams Mullen assisted in the areas of due diligence, leasing, financing and structuring.
- Represented founders of a national provider of transportation services in sale to private equity firm.
- Structured and managed the reorganization of senior housing provider and over 300 subsidiaries, including separation of property ownership and operations in 12 states, in connection with sale of real estate assets to publicly traded REIT.
- Assisted multiple veterinary practices and a variety of medical practices with employee buy-ins and sales to strategic buyers.
- Drafted and negotiated complex joint venture agreement between golf course management company and private equity firm in connection with the acquisition of several golf courses out of

bankruptcy.

- Represented a private equity firm in joint venture involving the acquisition and leasing of continuing care retirement facility with secured financing and mezzanine financing.
- Represented an investment company in stock acquisition of technology consulting firm.
- Represented an investment company in stock acquisition of car hauler manufacturer.
- Represented minority shareholders in sale of industrial cleaning company to private equity firm.
- Represented the owner of the landfill gas-to-electricity generation business to strategic buyer.
- Represented an investment company in equity acquisition of residential construction company.
- Represented national senior housing provider in connection with its merger with publicly traded senior housing provider, including deal structure, merger documents, revolving credit facility and a term loan.
- Represented a community development entity in various joint ventures and business arrangements to provide services to low-income communities.
- Drafted complex joint venture agreements for large landowner and negotiated agreements with developers for multiple commercial development projects.
- Represented a smart phone app company in redemption of majority owner.

Education

- University of Richmond School of Law (J.D.), 2003
University of Richmond Law Review, Senior Notes & Comments Editor
- Armstrong Atlantic State University (B.A.), 1999
- Roanoke College (B.A.), 1994

Professional Affiliations

- Virginia Alcoholic Beverage Control Authority ? Vice Chair, Board of Directors
- Leadership Metro Richmond ? Class of 2012

Awards

- *Virginia Business* magazine, "Legal Elite" (2009)
- Named a ?Rising Star? by *Virginia Super Lawyers* magazine - Mergers & Acquisitions (2011-2013)