



Robert E. Korroch

Partner

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As co-chair of Williams Mullen's Government Contracts and Unmanned Systems practices, Bob Korroch helps businesses win contracts with the federal government and helps those businesses perform those contracts profitably by drawing on nearly 20 years of experience in all phases of the government acquisition process. Bob supports all aspects of his clients' business with special focus on teaming agreements and joint ventures; bid protest litigation; corporate compliance; contract claims and dispute litigation; and the unique considerations of government contractors in mergers and acquisitions. His extensive protest litigation practice reflects his understanding of proper acquisition planning and the timely use of the protest process to affect the government's acquisition when necessary. He works very closely with businesses that must be cognizant of the complex regulations that pertain to small, veteran-owned and disadvantaged businesses. He frequently assists large and small businesses with teaming agreements and joint venture agreements to advance their business relationships.

Bob has extensive experience litigating protests and contract claims before many federal and state courts and boards. He has handled numerous size status protests before several of the Small Business Administration's area offices and the SBA's Office of Hearings and Appeals. He also has significant experience advising contractors in their responses to government investigations of alleged violations of the False Claims Act and in guiding clients through the challenges of suspension and debarment proceedings.

Prior to joining Williams Mullen, Bob completed a 20-year career with the United States Coast Guard, where his practice focused on government contract law. As a staff attorney in the Coast Guard's Office of Procurement Law, he represented the government in the litigation of numerous bid protests and appeals of contract disputes. He also advised Coast Guard contracting officers and major acquisition program managers in their development and implementation of acquisition strategies. He was principal

legal advisor to the Coast Guard's Great Lakes Icebreaker replacement acquisition. He also handled various matters of administrative law, including the Freedom of Information Act and fiscal law. Before his assignment with the Office of Procurement Law, Bob was the sole attorney at a major Coast Guard training installation, where he advised contracting officers in the formation and administration of numerous global services and construction contracts.

Bob is admitted to practice before the Virginia Courts and the U.S. Court of Federal Claims. He is a member of the Boards of Contract Appeals Bar Association and served on the committee that recommended rules of procedure for the consolidated Civilian Board of Contract Appeals. He is a former member of the board of editors of the *Public Contract Law Journal*, published by the American Bar Association Section of Public Contract Law in cooperation with the George Washington University School of Law. For a number of years, the journal featured his review of the government contract decisions of the U.S. Court of Appeals for the Federal Circuit.

Bob has written for numerous other publications, including the *Procurement Lawyer*, the *Virginia Lawyer*, the *Military Law Review*, the *Naval Institute's Proceedings* and the *William & Mary Law Review*. In 1994, the American Bar Association recognized him as the Coast Guard's Outstanding Military Lawyer and the Federal Bar Association awarded him the Younger Federal Lawyer award. In 2019, BTI Consulting named him to their list of Client Service All-Stars. He has been included in *Virginia Super Lawyers* magazine each year since 2014. Also in 2014, he was recognized as one of the state's "Legal Elite" by *Virginia Business* magazine.

Bob is a graduate of the United States Coast Guard Academy. He received his law degree from the Marshall-Wythe School of Law at the College of William & Mary, where he was the managing editor of *The William & Mary Law Review*. He received his Masters of Law in government procurement from the George Washington University School of Law, where he was the student notes editor for the *Public Contract Law Journal*.

Practice Areas

- Government Contracts
- Transportation & Logistics
- Government Contracts Litigation and Investigations
- Litigation
- Maritime
- Worksite Enforcement & Immigration Compliance
- Public-Private Partnerships
- Interactive Software and Digital Media
- White Collar and Investigations
- State and Local Bid Protests
- Construction Litigation
- Construction

- Alternative Dispute Resolution
- Unmanned Systems
- Data Protection & Cybersecurity
- Corporate
- Virginia Business & Corporate Law
- Private Equity and Venture Capital
- Entity Formation and Strategic Planning
- Outside General Counsel
- Offshore Wind Energy

Experience

- Obtained favorable settlement netting our client over \$1.5 million and avoiding all liability on a counterclaim. The matter stemmed from a prime-sub dispute concerning the development of satellite spectra management software and hardware.
- Represented vessel owner of a well-maintained 15-year-old vessel in protest against U.S. Military Sealift Command solicitation for vessel charter that unnecessarily limited the competition to vessels less than ten years old. As a result of the protest, the solicitation was amended to permit the client to bid.
- Represented provider of vehicle and equipment maintenance services in protest against solicitation that was vague and ambiguous. Army canceled and re-issued solicitation with terms that allowed the client to implement its bidding strategy.
- Represented contractor that maintains state roadways in protest against state agency solicitation that contained inconsistent evaluation criteria. State agency canceled, amended, and reissued solicitation.
- Defended owner of research facility against claims totaling approximately \$5 million brought by a general contractor for defective specifications, delay, differing site conditions and superior knowledge against our client for alleged cost overruns and delays arising out of dewatering the project site and treating dewatering effluent for contaminants. Claims were resolved by mediation during course of contract performance without litigation or arbitration.

Education

- George Washington University (LL.M.), 1998
- College of William & Mary School of Law (J.D.), 1988
William & Mary Law Review, Managing Editor
- U.S. Coast Guard Academy (B.S.), 1981

Professional Affiliations

- American Bar Association ? Section of Public Contract Law
- National Contract Management Association ? President, Hampton Roads Chapter
- Virginia State Bar ? Government Contracts and Military Law Sections
- Williamsburg Bar Association

Awards

- Named a Client Service All-Star by BTI Consulting (2019)
- *Virginia Business* magazine - "Legal Elite," (2014, 2019)
- *Virginia Super Lawyers* - (2014-present)
- Outstanding Young Military Lawyer for the U.S. Coast Guard, American Bar Association
- Young Lawyers Division Military Service Committee (1993-1994)
- Younger Federal Lawyers Award, Younger Lawyers Division of the Federal Bar Association (1994)