



Joseph R. Mayes

Partner

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Joe Mayes is a partner in the Real Estate and Financial Services Section at Williams Mullen and has more than 35 years of experience in banking, bankruptcy, creditors' rights and lender liability law. Mr. Mayes has represented national and regional banks and financial service companies in all aspects of the documentation of secured transactions, loan workouts and collateral recovery. He is a frequent lecturer on collateral recovery, foreclosure and repossession, and bankruptcy matters.

Mr. Mayes also has extensive experience with the registration and operation of timeshare resorts and the negotiation and documentation of vacation ownership receivables financing. He represented the original developer of The Powhatan Resort in Williamsburg, the first time-share project registered under the Virginia Time-Share Act, and has continued to represent developers in connection with the financing of projects and time-share receivables.

Mr. Mayes is a member of the Virginia State Bar, the American Bar Association and the Virginia Bar Association. He is also a member of the Virginia Beach and Norfolk & Portsmouth Bar Associations. He is licensed to practice before the U.S. District Court, the U.S. Bankruptcy Court, the Fourth Circuit Court of Appeals and the U.S. Supreme Court. In addition, Mr. Mayes is on the board of directors of Lyric Opera Foundation and has served as trustee of Emmanuel Episcopal Church.

Mr. Mayes is listed in *The Best Lawyers in America*[®] for Bankruptcy and Creditor Debtor Rights / Insolvency and Reorganization Law (2015-present), and in 2018, he was named the *Best Lawyers*[®] "Lawyer of the Year" for Bankruptcy and Creditor Debtor Rights / Insolvency and Reorganization Law in Norfolk. In 2012, he was listed as a "Super Lawyer" for banking law by *Virginia Super Lawyers* magazine. Since 2003, he has been listed in *Virginia Business* magazine's "Legal Elite" for construction law, real estate law, and bankruptcy.

Mr. Mayes received his Bachelor of Arts degree from the College of William & Mary. He received his Juris Doctor degree from the University of Richmond School of Law, where he was a member of the

Practice Areas

- Bankruptcy & Creditors' Rights
- Real Estate
- Hospitality
- Distressed Property Group
- Senior Housing Transactions
- Real Estate Acquisitions and Sales
- Real Estate Development
- Mixed-Use, Residential, Planned Communities and Condominiums

Experience

- Represented national lender in multi-year, multi-court complex litigation. The representation began in state court with an action by the lender to take possession of new and used automobiles that served as collateral for "floor plan" lending. The auto dealer counter-sued and raised business tort claims. The state court case was dismissed and the dealer moved to federal court and asserted new causes of action on the same claims.

Education

- University of Richmond School of Law (J.D.), 1976
McNeil Law Society, *University of Richmond Law Review* - Editor-in-Chief
- College of William & Mary (B.A.), 1970

Professional Affiliations

- America Bar Association
- Norfolk-Portsmouth Bar Association
- Virginia Bar Association
- Virginia Beach Bar Association

Awards

- Listed in "Legal Elite" by *Virginia Business* magazine (2003-present)
- Listed in *Virginia Super Lawyers* magazine (2012)
- Listed in *The Best Lawyers in America* for Bankruptcy & Creditor Debtor Rights/Insolvency & Reorganization Law (2015-present)
- Named the Norfolk "Lawyer of the Year?" for Bankruptcy and Creditor Rights / Insolvency and Reorganization Law by *The Best Lawyers in America*© (2018)