



William L. Nusbaum

Partner

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Bill Nusbaum focuses his practice on commercial real estate transactions, economic development incentives, tax-exempt housing, industrial development and qualified 501(c)(3) bonds, hospitality transactions and alcoholic beverage licensing. His extensive experience includes the representation of owners of shopping malls, strip shopping centers, hotels and office parks in development, leasing and management matters. He also has represented both localities and prospects in economic development projects.

Mr. Nusbaum is a member of the firm's Economic Development Team and has served as vice chair of the firm's Hospitality Industry Service Group. He has been recognized by *The Best Lawyers in America*® for Public Finance, Real Estate Law (2008-present) and Leisure and Hospitality Law (2021-present) and by *Virginia Super Lawyers* (2007-present) for Real Estate Law. He was named Norfolk's 2016 "Lawyer of the Year" for Public Finance Law by *Best Lawyers*®. Martindale-Hubbell has ranked Mr. Nusbaum an AV attorney, its highest rating available.

Mr. Nusbaum is a member of the National Association of Bond Lawyers; a member of the Real Property, Probate and Trust Section of the American Bar Association; a member of the Virginia Bar Association; and a member of the Norfolk and Portsmouth Bar Association. He is also a member of the Real Property Section of the Virginia State Bar, having chaired the section and its Commercial Real Estate Committee.

Mr. Nusbaum is the 2023 president of the Hampton Roads Association for Commercial Real Estate and serves on the board of directors for the Virginia Association for Commercial Real Estate. He also serves on the Virginia-Israel Advisory Board and the Greater Norfolk Corporation's board of directors. He is a past board chair of both the Hampton Roads Workforce Council (formerly known as Opportunity Inc.)

and the Virginia College Building Authority (two four-year terms), and served for 12 years on the Norfolk Airport Authority.

For his involvement for a quarter-century in the Riverview Village Business Association, the association created a community involvement award and named it after him and his wife, and he has served as legal advisor to the Colonial Place/Riverview Civic League for over 30 years. He has served on numerous committees and held prominent positions with many other associations and committees in the Hampton Roads area. To name a few, Mr. Nusbaum is a past president and honorary life director of the Foodbank of Southeastern Virginia; past chair (two terms) of the Harvard Schools Committee for Southeastern Virginia; past chair (two terms) of the Norfolk City Democratic Committee; and past president, honorary director and trustee of Ohel Sholom Temple.

Mr. Nusbaum received his law degree from the University of Virginia School of Law in 1980. He earned his Bachelor of Arts degree in government, *cum laude*, from Harvard University in 1976. Before joining the firm, he was a partner with Hofheimer Nusbaum, P.C., which merged with Williams Mullen in 2004.

Practice Areas

- Real Estate
- Public Finance
- Hospitality
- Economic Development
- Leasing
- Alcoholic Beverage Control
- Real Estate Acquisitions and Sales
- Project Finance
- Affordable Housing & Tax Credits

Education

- University of Virginia School of Law (J.D.), 1980
- Harvard University (B.A.), 1976

Professional Affiliations

- American Bar Association - Real Property, Probate and Trust Section
- International Council of Shopping Centers
- National Association of Bond Lawyers
- Virginia Bar Association
- Virginia State Bar - Past Chair, Real Property Section
- Virginia Economic Developers Association

- Hampton Roads Association for Commercial Real Estate - President (2023); Past Chair, Legislative Affairs Committee
- Virginia Association for Commercial Real Estate - Board of Directors
- Norfolk and Portsmouth Bar Association
- Opportunity Inc. (Hampton Roads Workforce Development Board) - Immediate Past Chair

Awards

- *Best Lawyers*® ? Norfolk "Lawyer of the Year," Public Finance Law (2016)
- *The Best Lawyers in America*® ? Public Finance, Real Estate Law (2008-present), Leisure and Hospitality Law (2021-present)
- *Virginia Super Lawyers* ? Real Estate (2007-present)
- Martindale-Hubbell ? AV-Rated
- Virginia Center for Inclusive Communities ? Tidewater Chapter Humanitarian Award (2018)
- Chef Sholom Temple ? Kurt Rosenbach Award (2010)
- Foodbank of Southeastern Virginia ? Lighthouse Award (1999)
- Democratic Party of Virginia ? Grassroots Award