



Aaron G. Spencer

Partner

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For more than 20 years, Aaron Spencer has served as a trusted advisor to his clients, both private and public, and in a broad spectrum of industries, including the software and technology, manufacturing and distribution and pharmaceutical industries. Aaron concentrates his practice in the areas of mergers and acquisitions, private equity, corporate finance, joint ventures, complex commercial contracts, and technology transactions. He is a member of the firm's Private Equity and M&A practices.

Aaron has been recognized by *Chambers USA* as a leading Corporate/M&A attorney in the U.S. (2012-2016) and by *Business North Carolina* as one of North Carolina's "Legal Elite," most recently in 2020. He is also listed in *The Best Lawyers in America*® for Corporate Law and Mergers & Acquisitions Law (2015-present).

Aaron is a member of the Business Section of the North Carolina Bar Association. Before earning his J.D. from the Southern Methodist University School of Law in 1999, Aaron received a joint degree in accounting and French from Oklahoma State University in 1996. While working on his French degree, he studied abroad at the Université Stendhal in Grenoble, France.

Practice Areas

- Corporate
- Corporate Finance
- Mergers & Acquisitions

- Private Equity and Venture Capital
- Securities & Corporate Governance
- Interactive Software and Digital Media
- North Carolina Business & Corporate Law
- Emerging Technology
- Manufacturing
- Solar & Energy Storage
- Renewable Energy
- Wind Energy
- Entity Formation and Strategic Planning
- Commercial Contracts
- Outside General Counsel
- Emerging Companies

Experience

- Represented one of the nation's largest beer and wine distributors in the acquisition of one of the largest beer and wine wholesalers in North Carolina.
- Represented a private equity investor in acquiring a controlling interest in a manufacturer of fall safety and protection equipment.
- Routinely represents a number of fortune 500 companies in the preparation and negotiation of various complex commercial contracts.
- Represented a global software company in the sale of substantially all assets to a publicly traded technology company.
- Routinely represents software and technology companies in the negotiation of customer, partner (e.g. resellers, technology, OEM and referral partners) and vendor contracts.
- Represented a specialty pharmacy in the negotiation of a sale of stock to a private equity firm.
- Routinely represents private equity buyers in acquisitions in a number of diverse industries, including digital marketing, hospice services and specialty pharma products.
- Represented a health insurer in the sale of a data center and the outsourcing of a substantial portion of its information technology service requirements to a global IT service provider.
- Represented a global leader in branched-chain amino acid sports nutrition in its sale to a market leader in sports nutrition.
- Represented a software development, design and digital marketing agency in its acquisition of a mobile software products company.
- Represented a privately held American media company in its acquisition of a U.S. and Canadian pharmaceutical company.
- Represented a manufacturer, marketer and distributor of nutritional supplements in its acquisition of a maker of over-the-counter healthcare products.

Education

- Southern Methodist University School of Law (J.D.), 1999
- Oklahoma State University (B.S.), 1996

Professional Affiliations

- North Carolina Bar Association ? Business Law Section

Awards

- Listed in *The Best Lawyers in America*® for Corporate Law and Mergers & Acquisitions Law (2015-present)
- *Business North Carolina* - "Legal Elite," (2007, 2008, 2013, 2018-present)
- Listed in *Chambers USA* for Corporate/M&A (2012-2016)

- Listed as an "Up & Coming" Attorney by *Chambers USA* in Corporate/M&A (2012)
- Listed as a "Rising Star" by *North Carolina Super Lawyers* magazine (2010-2013)
- Named to *Business Leader* magazine's "Triangle Mover & Shaker" List (2009)