



Caroline W. "Carrie" Stanton

Partner

Charlottesville, VA

P: 434.951.5708

P: 804.420.6611

F: 434.817.0977

cstanton@williamsmullen.com



Carrie Stanton represents businesses in major corporate transactions, including mergers and acquisitions and capital raising as well as complex commercial contracts and corporate governance matters. She represents clients from a broad range of industries, including insurance, retail, manufacturing, technology, transportation, health care, engineering, startups and venture capitalists at various stages of a transaction.

Carrie's goals are to help her clients achieve their business objectives, identify opportunities and mitigate risks while providing excellent client service and promoting efficiency. In that vein, she is embedded in the firm's effort to help in-house legal departments meet overflow needs at all stages of commercial contract negotiations. She often serves as the firm's single point of contact for a client, becoming an integrated resource to provide insight on best practices and connect the client to the firm's full range of legal services. Carrie is thorough and attentive, and she is enthusiastic in assisting clients in establishing and working toward their goals.

She has been named to *Virginia Lawyers Weekly's* class of "Up & Coming Lawyers" (2019), in *Virginia Super Lawyers Rising Stars* (2013-present) for Business and Corporate Law and in *The Best Lawyers in America*® (2021-present). Carrie is a member of the Virginia Bar Association, Richmond Bar Association and Charlottesville-Albemarle Bar Association. She also serves on the American Bar Association Law Practice Division's Attorney Well-Being Committee.

In the community, Carrie is a member of the executive board of directors for the United Way of Greater Charlottesville and was a member of the Leadership Charlottesville 2014 class. She also serves as an adjunct professor at the University of Virginia School of Law, teaching a course on Complex Commercial Contract Negotiation. She earned her Juris Doctor degree and her Bachelor of Arts degree from the

Practice Areas

- Mergers & Acquisitions
- Corporate
- Insurance Brokerages
- Private Equity and Venture Capital
- Virginia Business & Corporate Law
- Entity Formation and Strategic Planning
- Commercial Contracts
- Outside General Counsel
- Solar & Energy Storage
- Emerging Companies

Experience

Corporate Transactions ? Mergers and Acquisitions

- Representation of Envest Capital Partners, a private equity firm, in its acquisition of Bell & Williams Associates, a provider of repossession, collection, remarketing, and skip tracing services.
- Represented surveying and engineering firm in acquisition that included an asset purchase and the implementation of a shareholder exit strategy, as well as stock redemption, stock purchases and multiple debt arrangements.
- Assisted automobile parts and accessories retailer with several asset acquisitions.
- Assisted insurance brokerage firm with several corporate transactions.
- Assisted buyer with acquisition of stock of restaurant holding company.
- Assisted buyer with acquisition of stock of broadband internet service provider.
- Assisted buyer with acquisition of assets of skydiving company.
- Assisted with purchase of equity stake in and reorganization of an athletic club.
- Assisted buyer with acquisition and reorganization of a high-end travel company.
- Assisted property management firm with several asset acquisitions.

Corporate Transactions ? Sale of Company, Equity or Stock

- Assisted pet products company with sale of company.
- Assisted electronic test & measurement instrumentation company with sale of company.
- Assisted internet provider with equity sale of company.

- Assisted boarding school with sale of assets.
- Assisted trucking company with sale of assets.
- Assisted online home goods retailer with sale of stock.
- Assisted government contractor with sale of stock.
- Assisted founding member of an engineering company with buyout of the client's membership interest in the company.

Private Placements

- Assisted medical laboratory with private placement capital raise.
- Assisted real estate investment company with private placement capital raise.
- Assisted environmental engineering services company with private placement capital raise.
- Assisted remote health care company with private placement capital raise.
- Assisted chemical analysis company with private placement capital raise.
- Assisted national hotel chain with private placement capital raise.

Complex Commercial Contract Services

- Assisted health insurance provider with complex commercial contract services.
- Assisted health improvement company with complex commercial contract services.
- Assisted health information technology and clinical research company with complex commercial contract services.
- Assisted IT management consulting contact with complex commercial contract services.
- Assisted national restaurant chain operator with complex commercial contract services.

Misc

- Assisted editorial design company with stock redemption.

Education

- University of Virginia School of Law (J.D.)
Journal of Law & Politics ? Editorial Board; Peer Mentor; *Virginia Law Weekly* ? Contributing Writer
- University of Virginia (B.A.)
With Distinction; Dean's List; *The Cavalier Daily* ? Staff Writer; *C-Ville Weekly* ? Contributing Writer

Professional Affiliations

- Virginia Bar Association
- Richmond Bar Association
- Charlottesville-Albemarle Bar Association

- American Bar Association, Law Practice Division ? Attorney Well-Being Committee

Awards

- *Virginia Lawyers Weekly* ? Up & Coming Lawyers (2019)
- *Virginia Super Lawyers Rising Stars* ? Business & Corporate Law (2013-present)
- Listed in *The Best Lawyers in America*© (2021-present)