



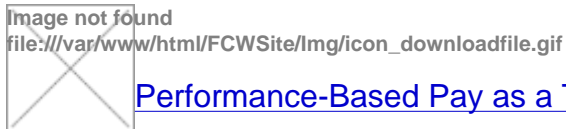
Performance-Based Pay as a Tax-Advantaged Strategy for Compensating Hospitality Industry Employees

09.09.2010

09.09.2010

Advantages of Performance-Based Compensation. Performance-based pay offers a number of advantages to a hospitality industry employer seeking to capitalize on its strategic plan and leverage its employees' strengths. A key advantage of this type of compensation is that it requires an organization to set goals. In creating a framework to reward performance, an organization's leaders may focus on market-based benchmarks, internal priorities, or customer preferences. Employee interests are aligned with employer objectives under a properly designed compensation program.

Click the following link to read the full article in print-ready, PDF format.



[Performance-Based Pay as a Tax-Advantaged Strategy for Compensating Hospitality Industry Employees](#)

Related People

- Nona K. Massengill – 804.420.6569 – nmassengill@williamsmullen.com

Related Services

- Hospitality