



UPDATE: Are Pharmaceutical Sales Representatives Exempt from the FLSA Overtime Pay Requirements? - District Court Reinforces the Possibility of a Circuit Split

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On July 19, 2010, the U.S. District Court for the District of New Jersey issued an opinion holding that pharmaceutical sales representatives are properly exempt from the Fair Labor Standard Act's overtime pay requirements as administrative employees. In opposing the defendant's motion for summary judgment, the plaintiffs directed the Court's attention to the Novartis Wage and Hour Litigation. The Court, however, declined to discuss that case, instead noting that the Third Circuit Court of Appeals has already held that pharmaceutical sales representatives are exempt administrative employees.

Click the link below to read the full article in PDF format.

This article is an update to *Are Pharmaceutical Sales Representatives Exempt from the FLSA Overtime Pay Requirements?*, published on July, 19, 2010. [Find the original article here.](#)



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