



Firearms Industry

Williams Mullen's Firearms Industry Group provides innovative legal services to members of the firearms industry. The industry is constantly evolving with new laws, the development of e-commerce, the critical need for financing, an increase in venture capital investments and more.

Our attorneys therefore have a single focus: providing innovative, practical, business-oriented solutions to our clients. With years of experience working with some of the most well-known companies in the industry, Williams Mullen provides the legal knowledge and experience that help companies grow.

Whether you are a manufacturer needing help with the industry's complex laws and regulations; a retailer looking to sell guns online; or a company looking to finance firearms transactions, our team can help.

At Williams Mullen, we seek solutions to enhance our clients' business goals and provide legal advice to help them find a way forward.

Federal and State Firearms Regulatory Compliance

- [ATF Compliance and Enforcement](#).
- ITAR, Export Control and OFAC Representation.
- National Firearms Act.
- Gun Control Act of 1968.
- State and local compliance and enforcement.
- Internal investigations.

Financing Issues in the Industry

- Platform development for retail firearms lending and leasing, including offerings of Retail Installment Sales Contracts and consumer leases as alternatives to cash and credit card purchases.
- Banking regulation and relationship advice in light of restrictions on lending to the industry.
- Relationship management between firearms industry members and lenders, venture capital firms and other sources of debt and equity financing.

E-Commerce and Online Gun Sales

- E-commerce platform and procedure development for purchasing firearms through online portals.
- E-commerce compliance advice on safe terms and conditions of sale.
- Liability analysis for companies of state and local laws and the applicability of specific federal laws that control risk, such as the Protection in Lawful Commerce of Arms Act (PLCAA).

Corporate Law and Business Advising

- Entity formation and governance.
- Equity and debt financings.
- Strategic alliances and joint ventures.
- Mergers and acquisitions.
- E-commerce and sales channel support.

Second Amendment

- Advice and representation on how to leverage the industry's second amendment protections.

Government Contracting

- RFPs, bid protests and contracting support.
- Department of state authorizations.
- Battlefield contracting.
- False claims and internal investigations.

Economic Development and Government Relations

- Relocations, expansions and incentives.
- State legislative lobbying.

Intellectual Property

- Patent, trademark and copyright protection and disputes.
- Privacy and information security.

Employment

- Intersection of employment laws and firearms laws, such as company policies regarding employees' possession and use of firearms.
- Employment agreements and disputes.

- Employee benefits.
- Equity and executive compensation.
- Immigration.

Real Estate

- Zoning and land use, especially shooting range issues.
- Leasing, acquisitions and sales.

Environmental

- Lead contamination and OSHA issues.
- Sustainability.

Tax and Estates

- Tax planning (Firearms and ammunition excise tax "FAET"; sales and use tax; allocation and apportionment reviews).
- Estate planning.
- Gun trusts.

Related News

- Second Amendment Rights 'Out the Door' in D.C.
- Camden Webb quoted in the Triangle Business Journal regarding trends in the gun range industry
- The Crimes of Others: Adam Lanza, Sandy Hook, and Protection Against Tort Liability for Selling Firearms
- Trinity Wall Street v. Wal-Mart Stores, Inc.: Is it About Guns on the Shelves or Guns in the Streets?
- Camden Webb featured in NRA News radio segment
- Camden Webb mentioned in Washington Post article
- Camden Webb discusses constitutional rights of legal immigrants in NRA News segment
- Williams Mullen Files Brief with NC Supreme Court to Protect Rights of Shooting Range Owners
- North Carolina Enacts Omnibus Firearms Law, Promotes Uniformity and Standardization of NC's Gun Laws
- Online Gun Sales: E-Commerce Terms that Work, and Keep the Seller Safe
- State and Local Law Compliance is Essential to E-Commerce Success in Sale of Firearms and Related Accessories
- Operation Choke Point: Lawsuit Against Federal Bank Regulators Survives Motion to Dismiss, Proceeds to Discovery
- Badger Guns Case Highlights Retailers' Legal Risk and Need for Compliance and Training

- Firearms Industry Alert: Obama's Executive Order Broadens Regulation, Highlights Compliance Challenges
- Chuck James Quoted Across the Country on President Obama's Gun Control Executive Action
- Lawsuit ?Immunity? for the Gun Industry and What the PLCAA Really Says
- 12 Williams Mullen Attorneys Named 2016 North Carolina Super Lawyers
- Sandy Hook Lawsuit Aims to Weaken PLCAA, While Judge Denies Motion to Dismiss
- New ATF Ruling Allows Cloud-Based Storage of Acquisition and Disposition Records
- Williams Mullen Grows Intellectual Property Practice with Addition of Marc Pollak
- Senators' Gun Control Proposals Illustrate Key Tension in Federal Firearms Policy
- New Guidance on ITAR Registration in the Firearms Industry
- ITAR Guide for the Firearms Industry
- Camden Webb Discusses End of Operation Choke Point with the Washington Examiner
- Operation Choke Point: Justice Department Announces Program's End
- Camden Webb Talks Operation Choke Point with Fox News
- How SilencerCo Strategically Uses Two Federal Laws in Innovative Design of the Maxim 50
- OSHA Adds Arsenic as a Concern for Indoor Shooting Ranges
- 2017 Highlights the Importance of State Law Compliance in the Firearms Industry
- Export Control Amendments Proposed for Commercial Firearms, Ammunition and Related Products
- Chuck James Quoted in Associated Press Story on 3D-Printed Guns
- Chuck James Quoted in Richmond Times-Dispatch on Gun Thefts in Richmond
- PODCAST: Are You Interested in Investing in a Company With a Federal Firearms License (FFL)?
- ITAR Firearms Amendments - Six Important Points You Need to Know
- Chuck James Quoted in PropertyCasualty360 on Firearms Lawsuit
- COVID-19 Comeback Plan: Preparing for and Responding to Paycheck Protection Program (PPP) Audits and Other Government Inquiries

Related Events

- Webinar: Marketing Practices Liability In The Firearms Industry
- Indoor Shooting Sports Ranges Short Course: OSHA and Hazardous Waste Compliance
- E-Commerce in Firearms: Considerations for Compliant Distribution and Sale - Firearms Industry Compliance Conference
- Heller After Ten Years - Campbell Law Review Symposium
- 2016 Firearms Industry Compliance Conference
- Fundamentals of Firearms Law
- Locked & Loaded
- CLE: The Second Amendment as a Fundamental Right: Analytical Framework and Current Trends
- Webinar: Navigating "Operation Choke Point"

Related Attorneys

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