



Cartwright R. "Cart" Reilly

Partner

Virginia Beach, VA

P: 757.473.5312

F: 757.473.0395

creilly@williamsmullen.com



Cart Reilly's practice focuses on financing transactions, real estate acquisitions and sales and commercial leasing. She actively represents sellers and purchasers in nearly every aspect of a commercial real estate transaction, from contract drafting and negotiation to due diligence and closing. She also routinely serves as lender's counsel for financial institutions in a wide variety of financing transactions. She often represents regional and national landlords and tenants in the preparation and negotiation of office, retail and industrial leases.

Cart is a Hampton Roads native and enjoys being actively engaged in her community. She serves on the City of Norfolk's Board of Zoning Appeals, on the board of directors for Norfolk Festevents and for the Virginia Zoological Society and on the Hampton Roads Community Foundation's Professional Advisors Committee and the Community Leadership Partners' Steering Committee. She is the sponsorship chair for CREW Hampton Roads and serves as president of the Risk Management Association's Hampton Roads chapter. She also serves on the Norfolk & Portsmouth Bar Association's (NPBA) Executive Committee, as secretary of the NPBA's Foundation and as an area representative for the Virginia State Bar's Real Property Section.

Cart has been named among *Virginia Business*' "Legal Elite" for Real Estate/Land Use (2015-present). She has been recognized as an emerging leader by several publications, including *CoVa Biz Magazine*'s "Millennials on the Move" (2018) and the "Top Lawyers of Coastal Virginia" (2020), *Virginia Super Lawyers*' "Rising Stars," *Inside Business*' Top 40 Under 40 (2018) and *Virginia Lawyers Weekly*'s Up and Coming Lawyers (2017). In 2019, the Norfolk & Portsmouth Association awarded her the Walter E. Hoffman Community Service Award.

Cart received her Bachelor of Arts degree in history from the University of North Carolina at Chapel Hill and her Juris Doctor degree from the Catholic University of America's Columbus School of Law, where she served as executive editor of the Catholic University Law Review. Following law school, Cart served as a law clerk to the Honorable Charles E. Poston and the Honorable Karen J. Burrell of the Norfolk Circuit Court.

Practice Areas

- Financial Services
- Real Estate
- Mixed-Use, Residential, Planned Communities and Condominiums
- Real Estate Acquisitions and Sales
- Land Use
- Leasing
- Investment Real Estate

Experience

- Represented a national petroleum manufacturing company in the sale of 1,100 properties across the country
- Represented a regional financial institution in multiple construction and permanent financings for historic tax credit apartment projects
- Represented a national convenience store operator in the leasing of commercial properties across the country
- Represented a local graphics company in its leasing of office space
- Represented a regional financial institution in financing the purchase of fishing vessels
- Represented national and regional commercial and business financial institutions in financing and refinancing term loans and lines of credit extended to assisted living facilities statewide
- Represented developer in acquisition and development of mixed-use real estate
- Represented local home care company in purchase of office building
- Represented local entity in purchase of campground

Education

- The Catholic University of America, Columbus School of Law (J.D.), 2010
Catholic University Law Review ? Executive Editor
- University of North Carolina at Chapel Hill (B.A.), 2004

Professional Affiliations

- Commercial Real Estate Women (CREW) Hampton Roads ? Sponsorship Chair
- Risk Management Association, Hampton Roads Chapter ? President
- Norfolk & Portsmouth Bar Association ? Executive Committee; NPBA Foundation, Secretary; Young Lawyers Section, Past Chair
- Virginia State Bar ? Real Property Section, Area Representative
- Hampton Roads Community Foundation ? Professional Advisors Committee

Awards

- *Virginia Business* magazine ? "Legal Elite" (2015-present)

- Norfolk & Portsmouth Bar Association ? Walter E. Hoffman Community Service Award (2019)
- *CoVa Biz Magazine* - "Millennials on the Move," (2018); "Top Lawyers of Coastal Virginia," (2020)
- *Inside Business* ? Top 40 Under 40 (2018)
- CREW Hampton Roads ? Leader of Excellence Award (2018)
- *Virginia Lawyers Weekly* ? Up & Coming Lawyers (2017)
- *Virginia Super Lawyers* - "Rising Star" (2020)