



Williams Mullen Named a Leader in Client Service by BTI Consulting

12.13.2016

Williams Mullen is pleased to announce that the firm has been named to the *BTI Client Service A-Team* for 2017. BTI Consulting Group annually recognizes law firms with the A-Team distinction for “delivering the absolute best levels of client service.” According to BTI, corporate counsels often use this ranking as the “gold standard” for measuring law firms’ client service.

“At Williams Mullen, we know that clients today expect more than just a quality legal product. They expect exceptional client service,” Williams Mullen President and CEO Woody Fowler said. “That’s why we make a pledge to every one of our clients that we are going to be responsive, communicate clearly, be fair in our pricing and delivery of services and come to the table understanding their business.”

Now in its 17th year, BTI interviewed more than 330 legal decision makers at large organizations with \$1 billion or more in revenue to produce the 2017 Client Service A-Team. BTI conducted interviews with decision makers in a variety of industries, including banking, chemicals, financial services, health care, manufacturing and pharmaceuticals, among others.

Williams Mullen’s commitment to providing a consistently excellent client experience is based on four key principles – responsiveness, communication, fairness and an understanding of our clients’ businesses. For more, click [here](#).

To learn more about BTI’s Client Service A-Team, visit their website [here](#).

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