



Alyson M. Harter

Partner

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Alyson Harter is a partner in the firm's Richmond office and focuses her practice on securities and commercial real estate matters. Alyson represents sponsors and issuers in the structuring of equity offerings, including 1031 syndications, private placements, initial and secondary public offerings (both traded and non-traded), and Regulation A+ offerings. She also assists clients with all aspects of corporate governance matters, SEC compliance reporting and state securities regulation matters.

In addition to her securities practice, Alyson counsels clients in all aspects of commercial real estate law, including acquisitions, financing, development, leasing and dispositions for all types of commercial real estate and is experienced in complex transactions such as portfolio acquisitions and tenant-in-common roll ups. She also represents clients in leasing matters.

Alyson received her Bachelor of Arts degree from Hollins University and her Juris Doctor from Tulane Law School. She began her career in mergers and acquisitions with a firm in Zurich, Switzerland, which is now a member of the international law firm Eversheds.

After returning to the United States, she practiced in Atlanta, Georgia for eight years during which time she was designated by *Georgia Super Lawyers* as a Rising Star from 2008-2011. Alyson moved to Richmond, Virginia in 2011 and was subsequently designated as a Rising Star by *Virginia Super Lawyers* in 2013.

Practice Areas

- Corporate
- Real Estate

- Securities & Corporate Governance
- Virginia Business & Corporate Law
- Private Equity and Venture Capital
- Emerging Companies

Experience

Alyson's experience includes:

- Initial and follow-on public offerings for public, non-traded REIT
- Initial public offering and listing on NYSE MKT of public, traded REIT
- Regulation A offering for real estate and healthcare focused sponsors
- Regulation D private placement of Class A multifamily projects for real estate syndicator
- Structuring of Regulation D blind pool fund for established Texas-based real estate sponsor
- Syndication of various commercial properties by North Carolina real estate developer
- Syndication of various commercial properties by Atlanta-based real estate developer
- Syndication of conservation easements
- Serving as tax counsel for various syndicators of Delaware Statutory Trust programs

Education

- Tulane University Law School (J.D.), 2001
- Hollins University (B.A.), 1996

Professional Affiliations

- Alternative & Direct Investment Securities Association
- Virginia CLE Faculty (2015-2016) and Author (2015)
- Virginia State Bar, Commercial Real Estate Committee
- Virginia Bar Association

Awards

- Received Distinguished Service Award from Real Estate Investment Securities Association (2013)
- Listed as a Rising Star in *Virginia Super Lawyers* magazine (2013)
- Listed as a Rising Star by *Georgia Super Lawyers* (2008-2011)