



Thomas H. "Tom" Johnson, Jr.

Partner

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Tom Johnson has more than 30 years' experience representing clients throughout North Carolina on a broad range of commercial real estate matters, particularly planning, zoning and land use issues. Tom combines his legal practice experience with tools he gained as a former city council member in Greenville, N.C. to help clients navigate the real estate development process. He assists clients with the permitting of large, multi-use commercial developments, hotels and residential developments. He has significant experience in the telecommunications industry, where he helps wireless telecommunications providers develop tower sites and wireless networks throughout North Carolina.

Tom's experience includes the preparation of purchase and sale agreements; negotiating and closing loan transactions; the preparation of commercial leases for retail and office space; and related matters. He assists clients in finding and acquiring sites and navigating the regulatory approval process, and represents clients before city and county boards throughout North Carolina on rezoning petitions; applications for special use permits; variances; issuance of certificates of appropriateness in historic districts; and litigation involving the application of zoning ordinances.

Tom is a North Carolina Board Certified Specialist in Real Property Law (Business, Commercial, Industrial and Residential Transactions), and he is a founding member and past chair of the North Carolina Bar Association's Zoning, Planning and Land Use Section. He also serves a member of the Raleigh Chamber Board of Advisors and Economic Development Board and is on the board of directors of the Triangle Community Coalition. He is a LEED Accredited Professional (LEED AP) per the U.S. Green Building Council.

Tom is listed in *North Carolina Super Lawyers* for real estate law (2017-present), and he was listed as a leading individual in real estate law by *Chambers USA* (2014-present). In 2014, *North Carolina Lawyers Weekly* recognized him as a "Leader in the Law."

He earned both his Juris Doctor degree and his Bachelor of Science in Business Administration degree

from the University of North Carolina.

Practice Areas

- Real Estate
- Land Use
- Real Estate Acquisitions and Sales
- Solar Energy
- Real Estate Development
- Hospitality

Education

- University of North Carolina (J.D.), 1985
- University of North Carolina (B.S.B.A.), 1982

Professional Affiliations

- Greenville City Council ? Member (1989-1992)
- American Bar Association ? Member, Real Property, Trust and Estate Law Section
- North Carolina Bar Association ? Member, Real Property Law Section; Founding Member and past Chair of the Zoning, Planning and Land Use Section
- Wake County Bar Association ? Member
- Wake County Real Property Lawyers ? Member
- N.C. State Bar Fee Arbitration Committee ? Former Chair (1998-2000)
- Greater Raleigh Chamber of Commerce, Education Committee ? Member (2008-2011)

Awards

- Listed in *Chambers USA* ? Real Estate Law (2014-present)
- Listed in *North Carolina Super Lawyers* ? Real Estate Law (2017-present)
- Named a ?Leader in the Law? by North Carolina Lawyers Weekly (2014)