



Amish Patel

Associate

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Amish Patel works intimately with business owners, entrepreneurs and investors to provide business and legal counsel on corporate and transactional matters, including mergers and acquisitions, corporate governance and private equity fundraising. Amish serves as outside general counsel to companies across a broad range of industries, including life sciences, manufacturing, medical device and software-as-a-service (SaaS).

Amish has handled general commercial contracting for companies across a broad range of industries, including life sciences, manufacturing, medical device and software-as-a-service (SaaS). This includes distribution agreements, term of use agreements, product reseller agreements, IP licensing transactions, private label agreements, customer and vendor contracting. In addition, he has worked with a handful of medical device companies on private equity raises, general corporate matters, IP matters and commercial licensing transactions.

He helps companies manage private placements, including equity and convertible debt financings; provides guidance on corporate governance matters, equity compensation plans, shareholder derivative actions, dispute resolution and intellectual property licensing transactions; and advises on M&A transactions, including pre-closing activities and post-closing integration matters.

He also advises entrepreneurs and startups on choice of entity issues, tax implications and intellectual property protection.

Before attending law school and entering private practice, Amish had a successful consulting career at Accenture and Deloitte & Touche. At Accenture, Amish provided financial management and analysis services on multi-billion-dollar government contracts. He leveraged this experience to become a senior consultant with Deloitte & Touche, where he routinely consulted privately held and publicly traded companies on internal controls compliance, Sarbanes-Oxley (SOX), business process improvement and business and IT risk management.

Amish is a board member of the Morrisville Innovation Foundation, and he serves as the committee chair for the Morrisville Start-Up Committee.

Amish earned a B.B.A. with a dual concentration in finance and information systems from George Washington University, and he earned his Juris Doctor degree from Campbell University.

Practice Areas

- Corporate
- North Carolina Business & Corporate Law
- Mergers & Acquisitions
- Economic Development
- Private Equity and Venture Capital
- Commercial Contracts

Experience

- Represented an IT service provider in its purchase of the legal and medical staffing assets of a premier legal staffing company.
- Represented a private equity fund in purchase of an online home improvement retailer.
- Represented a franchise operator in the sale of a group of national franchises.
- Represented a restaurateur in the sale of the business and real estate restaurant assets.
- Represented client in the purchase of a brick and mortar and online apparel retailer.
- Represented multiple dental practices in asset purchase acquisitions on buy- and sell-side transactions.
- Represented regional engineering design firm in an asset purchase acquisition by an India-based engineering firm.
- Served as counsel to hospitality group on the asset purchase acquisition of an upscale dining restaurant by a national hospitality group.
- Represented a fast-casual restaurant in an asset purchase acquisition by buyer.
- Serve as outside general counsel to healthcare software-as-a-service (SaaS) provider on Series A

and Convertible Note private placement equity financing in the amounts of \$500k and \$1M, respectively, and contracting with multinational computer manufacturer on an Original Equipment Manufacturer (OEM) software licensing deal.

- Serve as outside general counsel to electric utility component manufacturer on drafting and negotiating supplier and distribution agreements with U.S. and South American companies, assisting litigation counsel on employment and intellectual property dispute with multinational Switzerland-based company, counseling on U.S. export license requirements for foreign sales, and negotiating with State of North Carolina for economic incentives.
- Serve as outside general counsel to medical device company on Seed and Series A private placement equity financing in the amounts of \$150k and \$1M, respectively, drafting and negotiating manufacturer supply agreement with contract manufacturer to manufacture regulated medical device product, drafting and negotiating clinical trial study agreement with Germany-based medical practice.
- Represented multiple dental practices in asset purchase acquisitions on buy- and sell-side transactions.
- Represented home automation equipment manufacturer on Series A, Series B, and Series C private placement equity financing in the amounts of \$2.1M, \$1.0M, and \$2.5M, respectively.
- Represented regional engineering design firm in an asset purchase acquisition by an India-based engineering firm.
- Represented HIPAA-compliant SaaS provider on building a national value-added reseller network.
- Served as outside general counsel to hospitality group on multiple private placement equity financings and the asset purchase acquisition of an upscale dining restaurant by a national hospitality group.
- Represented a dental practice professional in shareholder buy-out of professional corporation.
- Assisted German-based engineering firm on export license dispute over dual-use technology with U.S. based company.
- Counseled shareholder in a stock purchase sale of controlling ownership interest to minority owner.
- Represented medical device company on commercialization services agreement with specialty colonoscopy medical device manufacturer.
- Represented medical device distributor on supply agreement with India-based medical device manufacturer.
- Assisted India-based cosmeceutical company in establishing U.S. subsidiary entity.
- Assisted industrial equipment supplier in forming Interest Charge – Domestic International Sales Corporation (IC-DISC) entity.
- Represented multiple U.S. companies on drafting transfer pricing agreements with parent companies in Germany, Sweden, and China.
- Regularly represent angel fund on due diligence matters for investments in the agtech, real estate, financial services, and medical device industries.

Education

- Campbell University (J.D.)
- George Washington University (B.B.A.)

Professional Affiliations

- Morrisville Innovation Foundation - Board Member
- Morrisville Start Up Committee - Chair