



Outside General Counsel Practice

SERVICE

At Williams Mullen, we pride ourselves on understanding each of our clients and their businesses – and determining creative ways to help each client achieve its goals and objectives. We see ourselves as a true partner and legal resource.

Our business and corporate attorneys are regularly called upon by the executive teams of middle-market companies to serve as their primary outside legal counsel. Our goal is to be a one-stop shop for legal services, available for everything from a routine legal question to a serious infraction.

We designate a single point of contact who works quickly to get to know our clients' unique business goals, concerns and preferences in order to become an integrated source of support, identifying additional firm resources as necessary. Once integrated, we continually deepen our understanding of our clients' needs through ongoing knowledge sharing and fine-tuning of best practices.

We are experienced in creating value-based billing arrangements and fee structures to provide clarity and predictability for our clients. We provide outside general counsel services to clients in a broad range of industries, including banking and financial services, insurance, manufacturing, retail, computer software and technology, information technology, energy, investment banking, real estate, construction, health care, media and communications, transportation, food and beverage, franchises and utilities.

Related News

- Bob Korroch Named a BTI Client Service All-Star for 2019
- 30 Williams Mullen Attorneys, 12 Practice Areas Recognized in Chambers USA 2019
- Energy Attorneys Jim Guy and Garland Carr, Corporate Attorney Cathy Zhang Join Williams Mullen

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