



## COVID-19 Comeback Plan: Selling Products and Services to the Federal Government

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With its vast resources and needs, the federal government can be an attractive customer. Bob Korroch, co-chair of Williams Mullen's Government Contracts Practice, provides a concise list of critical questions for businesses to address as they consider selling goods or services to the federal government. His discussion of bidding strategies includes teaming agreements and joint ventures.

### Related People

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