



Williams Mullen to Co-Host 2023 Firearms Industry Conference

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The Westin Buckhead Atlanta
3391 Peachtree Rd NE | Atlanta, GA | 30326

Williams Mullen's Firearms Industry Group and Orchid are excited to announce the 2023 Firearms Industry Conference (FIC) will be held May 1-3, 2023 in Atlanta, GA. The ninth annual industry event will continue to expand with in-depth learning tracks examining strategic FFL topics, including manufacturer and retailer technology, financing and law.

[Click here for more information.](#)

Formats:

FIC On-Air

Live Virtual Sessions | On-Demand Recordings
April 27-28 (11am - 4pm EST)

FIC On-Air delivers 16 sessions on important and timely industry topics. These 20-minute courses focus on tactical matters such as FBI/NICS background checks, form 4473 transfers, creating a strategy for paid media, state compliance challenges, serial number inventories and much more.

Pre-Conf Workshops

2.5 Hour Deep Dive Sessions | In-Person
May 1 (2pm-4:30pm)

FIC's in-person workshops are designed to go to another level, offering a deeper level of learning than the core 45-minute FIC sessions at the main event. Each workshop is highly interactive, offering attendees a live question-and-answer format on any of the three topics. There will be a 15 minute break at the half way point of these 2.5 hour workshops.

The "Main Event"

Peer Networking | Expert Learning | In-Person

May 2 (8am-5pm) & May 3 (8am-12pm)

Returning for the 9th year, FIC delivers in-person learning across three tracks on Firearms Industry Law & Finance, FFL Compliance and Technology. Attorneys will be offered CLE credit for Track 1 participation.

As always, this year's conference will aim to host the Bureau of Alcohol, Tobacco, Firearms and Explosives (ATF), FBI NICS, the Directorate of Defense Trade Controls (DDTC) and the Bureau of Industry and Security (BIS).

Related People

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